

The Lowcountry Food Bank  
Serving the Ten Coastal Counties of South Carolina

## Annual Report—2001





## How do we feed the hungry?

We collect and distribute food to nonprofit agencies and faith-based organizations serving the hungry in the ten coastal counties of South Carolina.

## Who's hungry?

The majority of our clients are working parents trying to support their families, senior citizens unable to pay for the rising cost of food, and children living below the poverty level.

## Who benefits?

Most importantly, the hungry in our community have a reliable source of food. Local non-profit agencies and faith-based organizations save millions of dollars in grocery bills each year—money to reinvest in their missions. Local food producers and grocery stores save dumping fees and earn a tax deduction.

Every \$1 donation to the Lowcountry Food Bank provides more than \$20 in market value food products to the hungry.\*

*\*This figure certified by Peat Marwick's assessment of a \$1.50 per-pound value for reclaimed food.*

## Our Percentage of Growth is ranked **SECOND** in the nation!

| Rank     | Affiliate                   | 1996           | 1997           | 1998             | 1999             | 2000             | 2001             | Growth          |
|----------|-----------------------------|----------------|----------------|------------------|------------------|------------------|------------------|-----------------|
| 1        | Ottumwa, IA                 | 63,941         | 848,084        | 1,086,039        | 1,239,542        | 944,164          | 987,976          | 1445.14%        |
| <b>2</b> | <b>Lowcountry Food Bank</b> | <b>744,326</b> | <b>914,946</b> | <b>1,130,471</b> | <b>1,659,989</b> | <b>5,471,935</b> | <b>8,517,801</b> | <b>1044.36%</b> |
| 3        | Logan, OH                   | 939,921        | 1,705,978      | 2,370,947        | 2,722,700        | 5,300,331        | 7,572,786        | 705.68%         |
| 4        | Grand Rapids, MN            | 1,328,234      | 1,710,147      | 1,868,069        | 1,937,120        | 2,160,118        | 9,248,163        | 596.28%         |
| 5        | Elizabeth City, NC          | 647,740        | 958,518        | 1,013,553        | 1,895,563        | 2,383,083        | 4,467,085        | 589.64%         |
| 6        | Albuquerque, NM             | 2,386,815      | 2,700,800      | 5,600,139        | 7,153,109        | 14,326,505       | 15,797,007       | 561.84%         |
| 7        | Springfield, OH             | 699,007        | 1,218,984      | 1,644,938        | 2,598,769        | 3,354,073        | 3,551,753        | 408.11%         |
| 8        | Ft. Myers, FL               | --             | 453,023        | 1,416,149        | 1,955,017        | 2,185,697        | 2,244,272        | 395.40%         |
| 9        | Columbia SC                 | 3,844,402      | 3,573,848      | 4,322,955        | 3,889,395        | 10,946,467       | 17,912,887       | 365.95%         |
| 10       | Fairfield, OH               | 1,806,760      | 5,893,628      | 5,771,365        | 5,692,063        | 6,375,573        | 8,403,778        | 365.13%         |



## Statistical information on the year 2001

- We distributed **7,960,516** pounds of donated food products in 2001.
- We had a **52%** increase in distribution over the previous year.
- It cost us **12.2¢** per pound to get food in and out the door.\*\*
- The average shared maintenance fee for our member agencies was **4.7¢** a pound.
- We made a **7.5¢** per pound donation to our agencies for every pound of food an agency acquired. This means that **\$577,038** of our 2001 budget was an outright donation to our member agencies.
- We distributed **2,817,368** pounds of USDA (TEFAP) food in 2001.
- We were reimbursed **5.8¢** for each pound of TEFAP distributed.
- We, therefore, had to underwrite TEFAP by **6.4¢** per pound ( $12.2 - 5.8 = 6.4$ ).
- We distributed **5,143,148** pounds of non-USDA (TEFAP) food.
- All non-USDA food had an average shared maintenance cost of **7.3¢** a pound.

\*\*Cost out the door in 1998 was 26 cents; in 1999 it was 19 cents; in 2000 it was 14 cents.

## 2001 board of directors

### OFFICERS

Dr. Mack Tennyson, *Chairman*  
 William J. Monk, *Vice-Chair*  
 Charles D. Allen, *Treasurer*  
 Donna Gamble, *Secretary*

### DIRECTORS

Charles D. Allen, Jr.  
 Jim Bongalis, *Publix Supermarkets*  
 Margaret F. Brewer, *Novartis Pharmacy*  
 Lisa M. Buzzelli, *Imax Theatre*

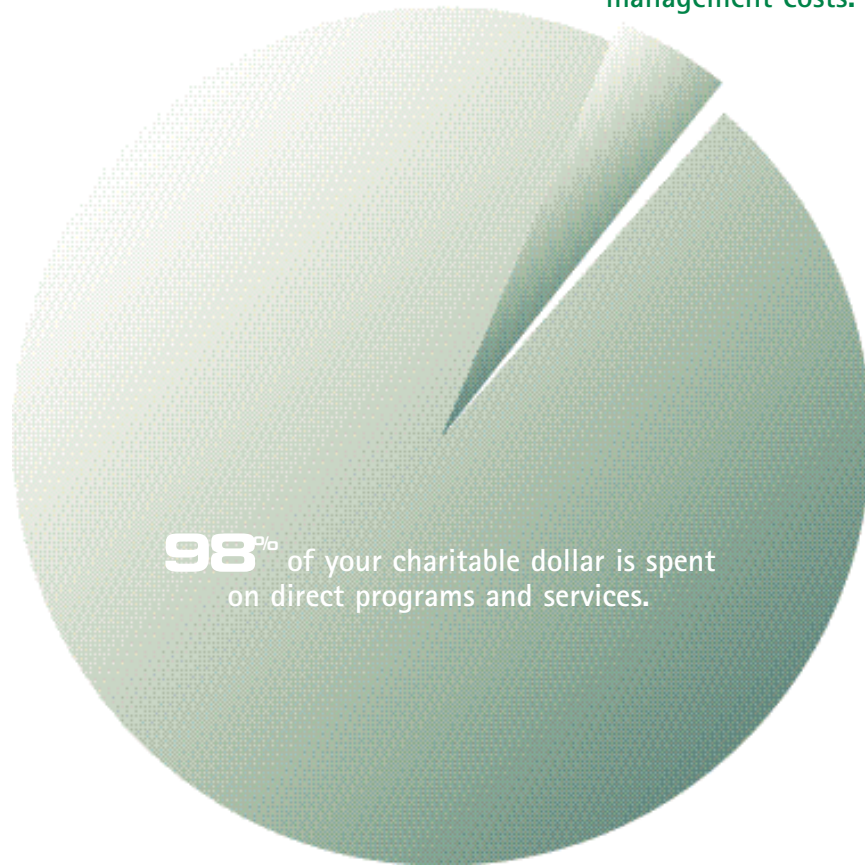
Thomas J. Campbell, *Flagpoles & Flags Co.*  
 Robert Carter, *Peninsula Grill*  
 Nancy Davis, *ESQ. Ness Motley Loadholt Richardson & Poole*  
 Carol B. Ervin, *Young Clements Rivers & Tisdale*  
 Donna Gamble, *Post and Courier*  
 Dr. Barry L. Gleim, *Noisette Company*  
 Miriam Green, *Berkeley Electric Co-op*  
 Reuben M. Greenberg, *City of Charleston*  
 Robert T. Guerra, *The Coca-Cola Company*

Barney Henderson, *Piggly Wiggly Carolina*  
 Francis A. Humphries, *CPA/ABV, Webster Rogers & Company*  
 Deborah G. Jackson, *WCIV-TV Channel Four*  
 Paul Loy, *Northwoods Mall*  
 Edward Mack, *CPA*  
 William J. Monk, *Publix Supermarkets*  
 Stephen Parker, *Johnson & Wales University*  
 Dr. Mack Tennyson, *College of Charleston*  
 Dr. Stuart Tessler, *Charleston Podiatry*

## a breakdown of your charitable dollar

The Lowcountry Food Bank's finances are audited each year by an independent, certified accounting service. For a copy of the Lowcountry Food Bank's most recent financial statement, please contact us at (843) 747-8146.

**2%** of your charitable dollar is spent on fund-raising and management costs.



## types of food received April 1, 2001 to March 31, 2002

|  |                  |
|--|------------------|
| Fresh Produce  | 1,131,076 pounds |
| Dairy (includes eggs)                                      | 67,073 pounds    |
| Meat/Seafood (fresh and frozen)                            | 385,283 pounds   |
| Frozen Foods (excluding meat/seafood and prepared foods)   | 591,797 pounds   |
| Juice  | 141,873 pounds   |
| Other (such as dry/canned goods, food drives, reclamation) | 7,074,325 pounds |

**Grand Total**  
**9,391,427 pounds**

# statement of activities

## January 1, 2001 to December 31, 2001

### SUPPORT & REVENUE

#### Support

|  |               |
|--|---------------|
| Donated Inventory                      | \$ 12,355,011 |
| In-Kind Contributions                  | \$ 405,000    |
| Grants                                 | \$ 185,800    |
| Corporate and Individual Contributions | \$ 134,556    |
| Trident United Way                     | \$ 44,010     |
| Special Events                         | \$ 36,763     |

#### Revenue

|   |            |
|---|------------|
| Shared Maintenance Revenue                  | \$ 382,441 |
| Program Service Fee                         | \$ 241,273 |
| Miscellaneous (includes returned check fee) | \$ 2,545   |
| Interest Income                             | \$ 3,777   |

Total Support & Revenue \$13,791,176

**Total Support &  
Revenue**  
**\$ 13,791,176**

### EXPENSES

|                        |              |
|------------------------|--------------|
| Program Services       |              |
| Food Distribution      | \$13,459,787 |
| Supporting Services    |              |
| Management and General | \$ 179,446   |
| Fund-Raising           | \$ 102,021   |
| Total Expenses         | \$13,741,254 |

**Total Expenses**  
**\$ 13,741,254**

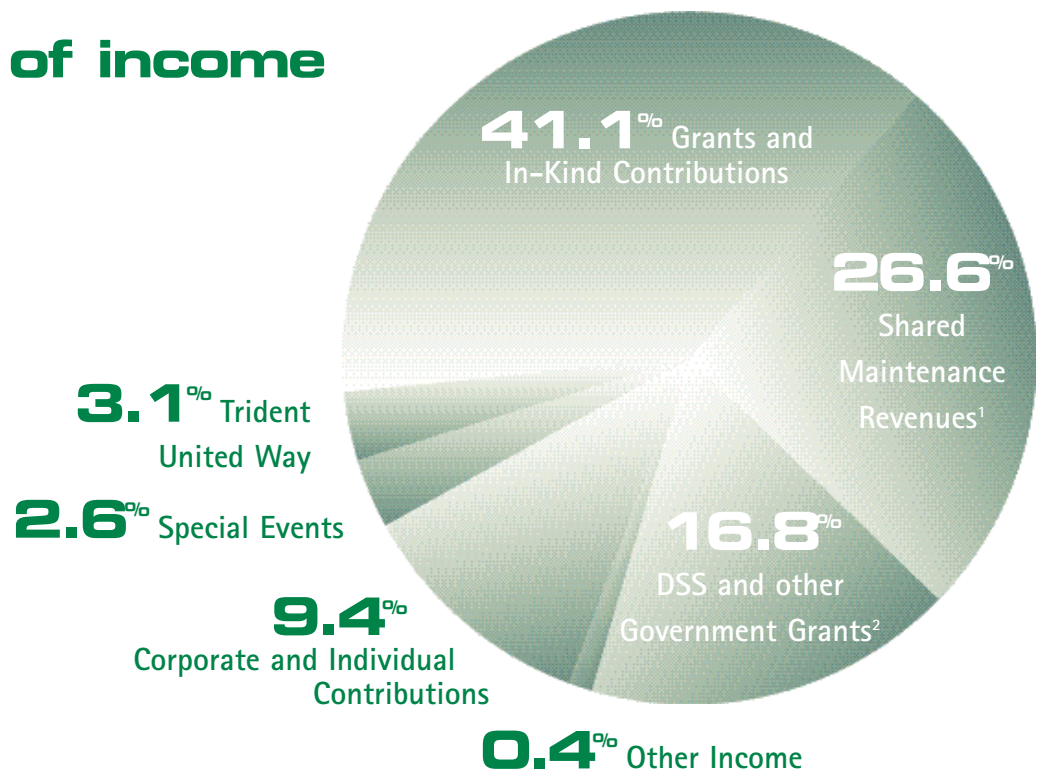
|  |              |
|--|--------------|
| Change in Net Assets                       | \$ 49,922    |
| Net Assets Beginning of year (as restated) | \$ 1,097,604 |
| Net Assets, End of Year                    | \$ 1,147,526 |

**Net Assets  
End of Year**  
**\$ 1,147,526**

## sources of income

<sup>1</sup>Shared Maintenance Revenues represent the 4.7 cents that member agencies contributed per pound of food received. This food has a certified market value of \$1.50 per pound, saving local charities an estimated \$12,355,011 in the year 2001.

<sup>2</sup>Funding provided by the South Carolina Department of Social Services (DSS), the Department of Health and Human Services (DHHS), the Federal Food and Shelter National Program (FEMA), and other government grants.





## a grassroots network of more than **400** member agencies

The Lowcountry Food Bank collects food from manufacturers, farmers, food distributors, the government, supermarkets and wholesalers, and distributes this food to a grassroots network of more than 400 member agencies. These agencies represent churches, synagogues, food pantries, soup kitchens, orphanages, homeless shelters, healthcare agencies, senior centers and low-income childcare agencies.

## bridging the **gap** between public and private resources

Through The Emergency Food Appropriations Program (TEFAP), the Lowcountry Food Bank is the sole distributor of USDA products to the poor and hungry in coastal South Carolina. This relationship with the SC Department of Social Services provides better quality food on a more consistent schedule, greatly reduces barriers to access, and saves the taxpayer money by distributing these government commodities in the ten coastal counties of South Carolina.

## Beaufort County Branch in Yemassee, Northern Beaufort County

The Lowcountry Food Bank's branch distribution center is located in northern Beaufort County. The Beaufort County Branch supports charitable emergency food providers in Beaufort, Colleton, Hampton and Jasper Counties. To reach the Yemassee branch, call them at (843) 589-4118.

## drop shipments to underserved areas

The Lowcountry Food Bank makes drop shipments of food to our member agencies located more than one hour from our facilities in Williamsburg County and other rural areas.

## Kids Café Targets Childhood Hunger

The Lowcountry Food Bank participates in the Kids Café program, an after-school feeding program for needy children. This hot meal program not only feeds hungry children, but also promotes good grades in school and better health in young children. Eleven Kids Cafés provide nutritious dinner meals and academic assistance to nearly 400 local school children.



## gleaning fresh produce improves nutrition

Every year, millions of pounds of fresh fruits and vegetables are neglected by commercial harvesting methods. Reviving an ancient practice known as *gleaning*, volunteers go to local farms and salvage these leftover crops before they spoil. The Lowcountry Food Bank distributes this fresh produce to its member agencies.

## grand strand branch in myrtle beach

The Lowcountry Food Bank's second branch is located at 200 South Broadway in the heart of Myrtle Beach. The Grand Strand Branch supports charitable emergency food providers in Georgetown and Horry Counties. To reach the Grand Strand Branch, call them at (843) 448-0341.

## hunger & homelessness services online database

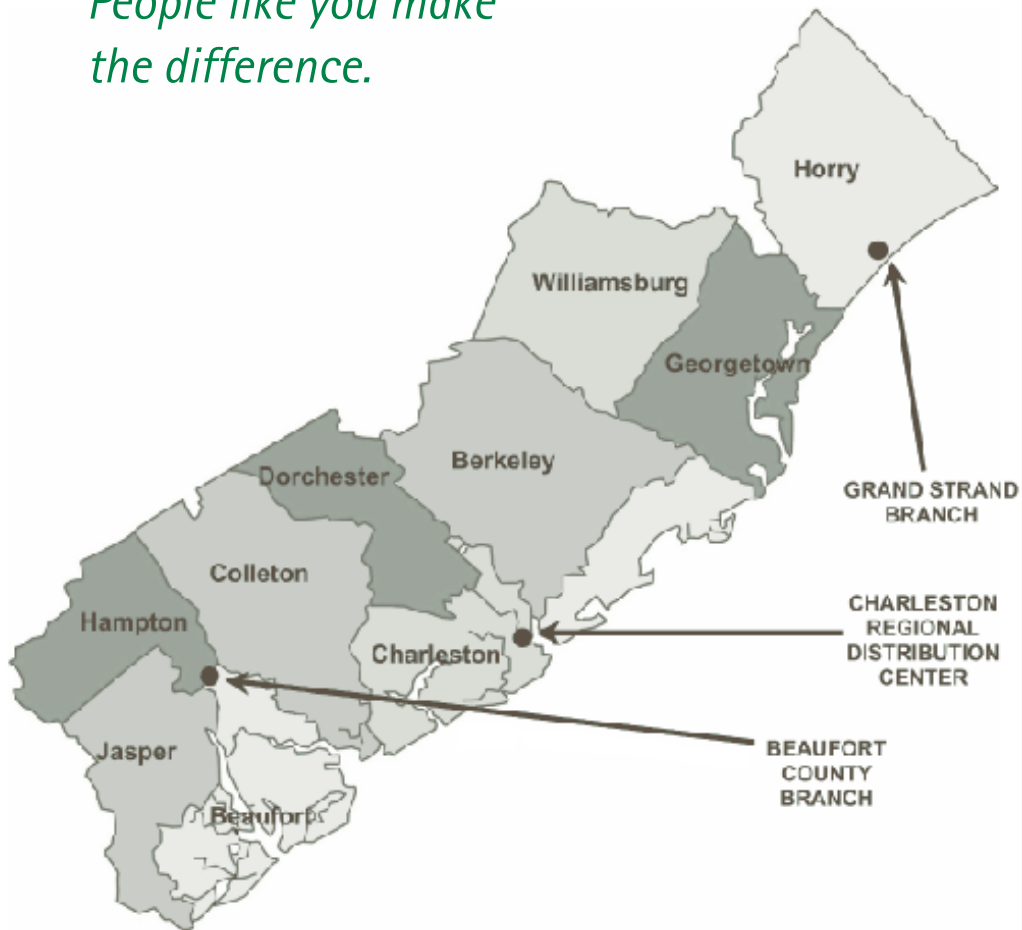
The Hunger & Homelessness Services Database serves as a comprehensive listing of more than 400 emergency food services and programs throughout the ten coastal counties of South Carolina, helping us to understand the current state of these services in the Lowcountry, and, in turn, making these services better accessible to the community. It is available on-line at [www.lowcountryfoodbank.org](http://www.lowcountryfoodbank.org).

## beaufort nutritional council

In 2000, The Lowcountry Food Bank established the Beaufort Nutrition Council to address food insecurity in Beaufort, Colleton, Hampton and Jasper Counties. This council consists of non-profit organizations, church groups, the Department of Social Services, school and county government officials, and healthcare professionals. The council works closely with Johnson & Wales University, a nationally-acclaimed culinary institution, and the Medical University of South Carolina to foster a better understanding of nutrition within the community.

# Our Vision — The Hunger Free Zone

*People like you make  
the difference.*



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[www.lowcountryfoodbank.org](http://www.lowcountryfoodbank.org)